

Performance Report

I Have a Dream Charitable Trust
For the year ended 31 December 2018

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Entity Information

I Have a Dream Charitable Trust For the year ended 31 December 2018

'Who are we?', 'Why do we exist?'

Legal Name of Entity

"I Have a Dream" Charitable Trust

Entity Type and Legal Basis

Charitable Trust

Registration Number

CC24136

Entity's Purpose or Mission

To inspire and enable children at low-decile schools to reach their full potential.

Entity Structure

Trustees:

Scott Gilmour

Graeme Aitken

Kevin Prime

Kiri Nathan

Lynette Stewart

Main Sources of Entity's Cash and Resources

The main source of the trust's cash and resources are from donations. The trust also receives funds from investments and grants received.

Main Methods Used by Entity to Raise Funds

The trust endeavours to make the public aware of the benefits the trust provides to the community. This is achieved through all channels of media, public speaking and personal contact.

Entity's Reliance on Volunteers and Donated Goods or Services

The trust benefits significantly from donated goods and services.

Physical Address

C/- Tikipunga Primary School, 11 Tania Place, Whangarei 0112

Postal Address

PO Box 314, Whangarei 0140

Auditors

JSA Audit Limited

Approval of Financial Report

I Have a Dream Charitable Trust For the year ended 31 December 2018

The Trustees are pleased to present the approved financial report including the historical financial statements of "I Have a Dream" Charitable Trust for year ended 31 December 2018.

APPROVED



Trustee

Date 12/4/19



Trustee

Date 13/4/19

Statement of Service Performance

I Have a Dream Charitable Trust For the year ended 31 December 2018

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

Our charity's outcome indicators (which are based around our organisational values) are as follows:

1. All children in the program have hope/aspiration (Tumanako).
2. All children in the program have multiple positive relationships (Whanaungatanga).
3. All children in the program become lifelong learners (Ako).
4. All children in the program can feel a sense of belonging and express love to others (Aroha).
5. All children in the program have self determination (Rangatiratanga).
6. I Have A Dream staff are inclusive, efficient and provide quality services.

	2018 ACTUAL	2017 ACTUAL
Description and Quantification of the Entity's Outputs		
Percentage of children signed up to the I Have a Dream Program and services (percentage of entire school population)	84	83
Percentage of Dreamers attending our structured programs (percentage of entire signed up number)	72	63
Number of children signed up to I Have a Dream Program and services		
Year 3 - 10	545	435
Year 0 - 2	153	49
Total Number of children signed up to I Have a Dream Program and services	698	484
Total hours of delivery	7,820	6,727

Additional Output Measures

The baseline research report from our University of Auckland researchers made these summary comments:

- Students identified IHAD navigators, school staff, whanau, and friends as their four main support networks in both 2017 and 2018.
- Of students who indicated their future aspirations and goals, the majority indicated aspirations that required either vocational training (40-42%) or university education (13-15%).
- In terms of student understandings of how their support network (both in-school and out-of-school) cares about their success, students understood they were supported when those around them got to know them, provided them with emotional/personal support, had and communicated high expectations of their abilities, and celebrated their success with them.
- Navigators have become more positive in their beliefs about what they can do to influence their dreamers. Overall, navigators continue to demonstrate commitment to change and are welcoming of innovation. There also seems to be a good level of agreement that management are also committed to change.
- Although teacher ratings of their navigators ranged from modest to positive at the beginning of 2018, these had substantially increased across the board by the end of 2018.
- Teachers continue to report strong and overwhelmingly positive levels of academic and personal support that they provide to their students.
- By the end of 2018, teachers reported relatively higher levels of school openness to change (e.g., staff welcoming/embracing change in their schools).

Dreamer survey and Academic Data Findings

- **Reading achievement** - Significant improvements in student achievement from the beginning of 2017 to the end of 2018 in reading achievement across dreamers. Back then, students, on average were 3-4 year levels below their expected reading levels. Now, they are on average, only one year below their expected reading levels.
- **Maths achievement** - Similar to reading, there were significant improvements in students' maths achievement by the end of 2018, where students are now only one year level below their expected maths levels.
- **School utility value** - Excellent result: student perceptions remained the same across 2017, dipped at the beginning of 2018, but significantly increased at the end of 2018 reaching a very high level (i.e., student views of school usefulness is very positive).
- **Future positive attitude** - This is also a good story: although students' positive attitudes towards their future continued to decline in the first three time points, they significantly increased by the end of 2018, largely due to the significant increases in the secondary students' reported perceptions of their future.
- **Present positive attitudes** - Similarly, although students' positive attitudes towards their present continued to decline in the first three time points, they significantly increased by the end of 2018; again, largely due to the significant increases in the secondary students' reported perceptions of their future.

Statement of Financial Performance

I Have a Dream Charitable Trust For the year ended 31 December 2018

'How was it funded?' and 'What did it cost?'

	NOTES	2018	2017
Revenue			
Donations, Fundraising and other similar revenue	1	1,675,624	930,633
Revenue from providing goods or services	1	50,000	93,000
Interest, dividends and other investment revenue	1	38,722	24,289
Other revenue	1	-	11,788
Total Revenue		1,764,346	1,059,710
Expenses			
Expenses related to public fundraising	2	13,767	8,226
Employee related costs	2	730,279	570,606
Costs related to providing goods or service	2	210,277	224,492
Grants and donations made	2	-	2,115
Other expenses	2	14,756	15,419
Total Expenses		969,080	820,858
Surplus for the Year		795,266	238,852

The accompanying notes and auditor's report form part of the performance report.

Statement of Financial Position

I Have a Dream Charitable Trust As at 31 December 2018

'What the entity owns?' and 'What the entity owes?'

	NOTES	31 DEC 2018	31 DEC 2017
Assets			
Current Assets			
Bank accounts and cash			
Bank and cash/(bank overdraft)	3	484,949	270,383
Total Bank accounts and cash		484,949	270,383
Debtors and prepayments	3	13,100	140
Other Current Assets	3	-	3,940
GST		10,664	-
Total Current Assets		508,713	274,463
Non-Current Assets			
Property, Plant and Equipment	5	12,992	19,139
Investments	3	1,128,934	573,343
Total Non-Current Assets		1,141,926	592,482
Total Assets		1,650,639	866,945
Liabilities			
Current Liabilities			
Creditors and accrued expenses	4	6,500	28,405
Employee costs payable	4	6,270	12,587
Other current liabilities	4	24,915	8,266
Total Current Liabilities		37,685	49,257
Total Liabilities		37,685	49,257
Total Assets less Total Liabilities (Net Assets)		1,612,954	817,688
Accumulated Funds			
Total Accumulated Funds	6	1,612,954	817,688

The accompanying notes and auditor's report form part of the performance report.

Statement of Cash Flows

I Have a Dream Charitable Trust For the year ended 31 December 2018

	NOTES	2018	2017
Account			
Cash Flows from Operating Activities			
Receipts from Donations, Fundraising and Other similar revenue		1,675,624	955,633
Receipts from providing goods or services		50,000	93,000
Cash receipts from other operating activities		-	6,974
GST		(15,311)	4,326
Payments to suppliers and employees		(974,707)	(779,109)
Total Cash Flows from Operating Activities		735,606	280,824
Cash Flows from Investing and Financing Activities			
Interest, dividends and other investment receipts		38,722	24,289
Payments to acquire property, plant and equipment		(4,171)	(17,028)
Receipts from sale of property, plant and equipment		-	-
Receipts from sale of investments		-	47,407
Payments to purchase investments		(555,591)	(364,536)
Capital repaid to owners or members		-	-
Cash Flows from Other Investing and Financing Activities		-	-
Total Cash Flows from Investing and Financing Activities		(521,040)	(309,868)
Net Increase/ (Decrease) in Cash		214,566	(29,044)
Cash Balances			
Cash and cash equivalents at beginning of period		270,383	299,427
Cash and cash equivalents at end of period	3	484,949	270,383
Net change in cash for period		214,566	(29,044)

The accompanying notes and auditor's report form part of the performance report.

Statement of Accounting Policies

I Have a Dream Charitable Trust For the year ended 31 December 2018

'How did we do our accounting?'

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

"I Have a Dream" Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue Recognition

Donation revenue is recognised on the date the donation is made.

Interest income is recognised using the effective interest method.

Dividend revenue is recognised when the shareholder's right to received the payment is established.

Grants are recognised as revenue on receipt where no performance conditions have been specified on receipt of the grant. Grants revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant has been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to income as the conditions are fulfilled.

Property, Plant & Equipment

The entity has the following classes of Property, Plant & Equipment:

- Buildings
- Office Equipment
- Plant & Equipment

All property, plant & equipment, except for land and buildings, is stated at cost less accumulated depreciation. Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Where an asset is donated to the entity, its cost is measured at its current value as at the date of acquisition.

Depreciation is charged on a straight line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

Building	10%
Office Equipment	36-67%
Plant and equipment	15-20%

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

Investments

Share investments in listed companies are recorded at historical cost. Any gains or losses are recognised in the Statement of Financial Performance.

Employee Costs

Employee entitlements are measured at undiscounted nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned but not taken at balance date and etc.

Notes to the Performance Report

I Have a Dream Charitable Trust For the year ended 31 December 2018

	2018	2017
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Donation Received	1,675,624	930,633
Total Donations, fundraising and other similar revenue	1,675,624	930,633
Revenue from providing goods or services		
Grants Received	50,000	93,000
Total Revenue from providing goods or services	50,000	93,000
Interest, dividends and other investment revenue		
Dividend Received	16,702	17,009
Interest income	22,020	7,281
Total Interest, dividends and other investment revenue	38,722	24,289
Other revenue		
Gain on sale of shares	-	4,814
Other income	-	6,974
Total Other revenue	-	11,788
	2018	2017
2. Analysis of Expenses		
Expenses related to public fundraising		
Advertising/Promotions/Mktg/PR	11,538	8,226
Marketing Events	2,217	-
Marketing Gifts	12	-
Total Expenses related to public fundraising	13,767	8,226
Employee related costs		
Payroll service	1,878	1,078
Salaries	715,996	561,710
Staff expenses reimbursed	2,953	367
Staff Professional Development	8,863	3,191
Travel - National	590	4,260
Total Employee related costs	730,279	570,606
Costs related to providing goods or services		
ACC	2,284	2,424
Consulting & Accounting	7,304	3,327
Auditing	2,994	3,150
Bank Fees	506	2,217
Computer Expenses	6,670	827
Consulting on ETO Database	4,105	23,276
Contractors	27,558	39,484
Entertainment Expenses	16,931	8,226

	2018	2017
ETO Database - Case Management System	15,397	12,926
Flo2Cash Fees	670	1,008
Freight & Courier	14	160
General Expenses	6,591	2,648
Gifts	1,069	552
Hire of plant and equipment	2,520	1,121
Hire of premises	-	1,210
HR Advice and Expenses	2,554	8,037
Light, Power, Heating	880	571
Low Value Assets	3,353	1,614
Motor Vehicle Expenses	8,972	11,200
Office Expenses	1,130	2,425
Printing & Stationery	4,684	13,208
Programming Food Purchases	9,105	9,515
Programming Supplies	15,776	8,846
Programming Mileage	2,304	-
Programming Trips	4,751	-
Rates	1,081	1,366
Relocation costs	-	634
Repairs and Maintenance	7,550	6,817
Research	28,764	35,449
Resources	-	17
Storage	1,586	1,572
Subscriptions for online software and services	5,300	5,264
Telephone & Internet	7,839	8,840
University Fees - Mt Roskill Dreamers	-	6,562
Year 7 Camp	10,037	-
Total Costs related to providing goods or services	210,277	224,492

Grants and donations made

Donation / Koha	-	2,115
Total Grants and donations made	-	2,115

Other expenses

Depreciation	10,318	12,529
Insurance	4,437	2,876
Interest Expense	1	14
Total Other expenses	14,756	15,419

2018 2017

3. Analysis of Assets**Bank accounts and cash**

Cheque account	17,774	12,754
Savings Account	447,175	257,629
Other	20,000	-
Total Bank accounts and cash	484,949	270,383

	2018	2017
Debtors and prepayments		
Accounts Receivable	-	140
Prepayments	13,100	-
Total Debtors and prepayments	13,100	140
Other current assets		
Loan to Staff Member	-	3,940
Total Other current assets	-	3,940
GST		
GST	10,664	-
Total GST	10,664	-
Investments		
Listed Shares	274,059	273,343
Term Investments		
2019 Reserve Fund	200,000	200,000
2020 Reserve Funds	100,000	100,000
2021 Reserve Funds	254,875	-
2022 Reserve Funds	300,000	-
Total Term Investments	854,875	300,000
Total Investments	1,128,934	573,343

	2018	2017
4. Analysis of Liabilities		
Creditors and accrued expenses		
Accounts Payable	1,000	383
Accrued Expenses	5,500	23,375
GST	-	4,647
Total Creditors and accrued expenses	6,500	28,405
Employee costs payable		
Provision for Annual Leave	6,270	12,587
Total Employee costs payable	6,270	12,587
Other current liabilities		
Credit Cards	24,915	8,266
Total Other current liabilities	24,915	8,266

	2018	2017
5. Property, Plant and Equipment		
Buildings		
Buildings at cost	358,975	358,975
Accumulated depreciation - buildings	(358,975)	(358,975)
Total Buildings	-	-

Office Equipment

Office equipment owned	98,525	96,924
Accumulated depreciation - office equipment	(88,592)	(78,638)
Total Office Equipment	9,933	18,286

Plant and Equipment

Plant and machinery owned	3,524	954
Accumulated depreciation - plant and machinery owned	(465)	(101)
Total Plant and Equipment	3,059	853

Total Property, Plant and Equipment	12,992	19,139
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	2018	2017
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6. Accumulated Funds**Accumulated Funds**

Opening Balance	817,688	595,220
Capital movement	-	(16,384)
Accumulated surpluses	795,266	238,852
Total Accumulated Funds	1,612,954	817,688

Total Accumulated Funds	1,612,954	817,688
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7. Commitments

There are no commitments as at 31 December 2018 (Last year - nil).

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 December 2018 (Last year - nil).

9. Related Parties

I Have a Dream Charitable Trust trustee Scott Gilmour has donated to the Trust a total of \$150,000 in the current year (Last year - \$25,000).

10. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

11. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

INDEPENDENT AUDITOR'S REPORT

To the Trustees of I Have A Dream Charitable Trust

Opinion

We have audited the performance report of I Have A Dream Charitable Trust, which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 31 December 2018, the statement of financial position as at 31 December 2018, and the statement of accounting policies and other explanatory information.

In our opinion:

a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;

b) the performance report on pages 6 to 18 presents fairly, in all material respects:

- the entity information for the year then ended;
- the service performance for the year then ended; and
- the financial position of I Have A Dream Charitable Trust as at 31 December 2018, and its financial performance, and cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Performance Report section of our report. We are independent of I Have A Dream Charitable Trust in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the I Have A Dream Charitable Trust.

Restriction on Responsibility

This report is made solely to the Trustees, as a body, in accordance with section 42F of the Charities Act 2005. Our audit work has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Responsibilities of the Trustees for the Performance Report

The Trustees is responsible for:

- (a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- (b) the preparation and fair presentation of the performance report on behalf of the Charity which comprises:
- the entity information;

- the statement of service performance; and
- the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For Profit) issued by the New Zealand Accounting Standards Board, and

(c) such internal control as the Trustees determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Trustees is responsible on behalf of I Have A Dream Charitable Trust for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate I Have A Dream Charitable Trust or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Performance Report

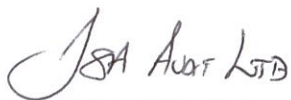
Our objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report. As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Charity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the I Have A Dream Charitable Trust ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Charity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in dark ink that reads "JSA Audit Ltd". The signature is stylized, with the letters "JSA" being larger and more prominent than "Audit Ltd".

JSA Audit Limited
Parnell, Auckland
15 April 2019