

Performance Report

I Have a Dream Charitable Trust
For the year ended 31 December 2019

Contents

3	Entity Information
5	Approval of Financial Report
6	Statement of Service Performance
8	Statement of Financial Performance
9	Statement of Financial Position
10	Statement of Cash Flows
11	Statement of Accounting Policies
13	Notes to the Performance Report
17	Independent Auditors Report

Entity Information

I Have a Dream Charitable Trust For the year ended 31 December 2019

'Who are we?', 'Why do we exist?'

Legal Name of Entity

"I Have a Dream" Charitable Trust

Entity Type and Legal Basis

Charitable Trust

Registration Number

CC24136

Entity's Purpose or Mission

To build a long-term partnership between students, families, schools and community to ensure academic and life success.

Entity Structure

Trustees:

Scott Gilmour

Graeme Aitken

Kevin Prime

Kiri Nathan

Lynette Stewart

Main Sources of Entity's Cash and Resources

The main source of the trust's cash and resources are from donations. The trust also receives funds from investments and grants received.

Main Methods Used by Entity to Raise Funds

The trust endeavours to make the public aware of the benefits the trust provides to the community. This is achieved through all channels of media, public speaking and personal contact.

Entity's Reliance on Volunteers and Donated Goods or Services

The trust benefits significantly from donated goods and services.

Physical Address

C/- Tikipunga Primary School, 11 Tania Place, Whangarei 0112

Postal Address

PO Box 314, Whangarei 0140

Auditors

JSA Audit Limited

Approval of Financial Report

I Have a Dream Charitable Trust For the year ended 31 December 2019

The Trustees are pleased to present the approved Performance Report of "I Have a Dream" Charitable Trust for year ended 31 December 2019.

APPROVED



Trustee

Date 24/3/20



Trustee

Date 24/03/2020

Statement of Service Performance

I Have a Dream Charitable Trust For the year ended 31 December 2019

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

Our charity's outcome indicators (which are based around our organisational values) are as follows:

1. All children in the program have hope/aspiration (Tumanako).
2. All children in the program have multiple positive relationships (Whanaungatanga).
3. All children in the program become lifelong learners (Ako).
4. All children in the program can feel a sense of belonging and express love to others (Aroha).
5. All children in the program have self determination (Rangatiratanga).
6. I Have A Dream staff are inclusive, efficient and provide quality services.

	2019 ACTUAL	2018 ACTUAL
Description and Quantification of the Entity's Outputs		
Percentage of children signed up to the I Have a Dream Program and services (percentage of entire school population)	88	84
Percentage of Dreamers attending our structured programs (percentage of entire signed up number)	76	72
Total Number of children signed up to I Have a Dream programme and services from Year 1 – 11	785	698
Total hours of delivery	8,106	7,820

Additional Output Measures

Growth in Operations & Quality

- IHAD Winner of the Northland Business Awards 2019 - Best Not for Profit Charity
 - Judges comments included: *"Relying entirely on philanthropic support and charitable donations, I Have a Dream Charitable Trust reaches deep and wide into the communities it supports to improve educational and training outcomes for those who need it most."*
- IHAD Third place in Northland Business Awards 2019 - Medium Business Category
- Students continue to identify IHAD Navigators, teachers, whanau and friends as their four main support networks with a steady rise in the identification of IHAD Navigators as their support.
- The teacher ratings of Navigators increased during 2019.
- Programme now begins from the first day of school at age 5 (Year 0/1), resulting in additional Navigators being employed to work in the junior school with beginning students and whanau.
- Mid-2019 we hired a Programme Expansion Manager resulting in an increase in contracting costs. This will be on-going as we explore the opportunities which may be available to expand into other areas within New Zealand.

Growth in Brand Awareness

- Increase in our online audience. We have grown to 4200 Facebook followers and received 20,000 single hits on our IHAD Website. Our top performing facebook post reached over 21,000 people
- Significant work on our brand awareness which includes; refreshed website content, sponsored TV and Radio commercials, local editorial, sign written vehicles, brand guidelines established, event advertising materials created, google ads, donor and community newsletters, systems put in place to capture and communicate success stories of our work with students and whanau.

Growth in Community Involvement

- Donations show a 100% increase over the past four years
- 280+ private individuals and organisations donated to our cause
- Over 500 Dreamers and their whanau attended our Feb 2019 Whanau Celebration Event.
- Local volunteer numbers have increased to 65+
- Increasing volume of local businesses and external providers who chose to sponsor I Have a Dream as their charity e.g. Platinum Homes, MAQ Chartered Accountants, Harrison Quantity Surveyors, Lions, Ray White Real Estate.

Statement of Financial Performance

I Have a Dream Charitable Trust For the year ended 31 December 2019

'How was it funded?' and 'What did it cost?'

	NOTES	2019	2018
Revenue			
Donations, Fundraising and other similar revenue	1	1,340,071	1,675,624
Revenue from providing goods or services	1	-	50,000
Interest, dividends and other investment revenue	1	77,383	38,722
Total Revenue		1,417,454	1,764,346
Expenses			
Expenses related to public fundraising	2	57,680	13,767
Employee related costs	2	865,808	730,279
Costs related to providing goods or service	2	315,051	210,278
Grants and donations made	2	2,750	-
Other expenses	2	24,862	14,756
Total Expenses		1,266,150	969,080
Surplus for the Year		151,304	795,266

The accompanying notes and auditor's report form part of the performance report.

Statement of Financial Position

I Have a Dream Charitable Trust As at 31 December 2019

'What the entity owns?' and 'What the entity owes?'

	NOTES	31 DEC 2019	31 DEC 2018
Assets			
Current Assets			
Bank accounts and cash			
Bank and cash/(bank overdraft)	3	278,945	484,949
Total Bank accounts and cash		278,945	484,949
Debtors and prepayments	3	5,036	13,100
Other Current Assets	3	20,016	-
GST		29,265	10,664
Total Current Assets		333,262	508,713
Non-Current Assets			
Property, Plant and Equipment	5	67,339	12,992
Investments	3	1,402,681	1,128,934
Total Non-Current Assets		1,470,020	1,141,926
Total Assets		1,803,283	1,650,639
Liabilities			
Current Liabilities			
Creditors and accrued expenses	4	7,132	6,500
Employee costs payable	4	21,133	6,270
Other current liabilities	4	10,760	24,915
Total Current Liabilities		39,024	37,685
Total Liabilities		39,024	37,685
Total Assets less Total Liabilities (Net Assets)		1,764,258	1,612,954
Accumulated Funds			
Total Accumulated Funds	6	1,764,258	1,612,954

The accompanying notes and auditor's report form part of the performance report.

Statement of Cash Flows

I Have a Dream Charitable Trust For the year ended 31 December 2019

	NOTES	2019	2018
Account			
Cash Flows from Operating Activities			
Receipts from Donations, Fundraising and Other similar revenue		1,348,135	1,675,624
Receipts from providing goods or services		-	50,000
Cash receipts from operating activities		-	-
GST		(18,601)	(15,311)
Payments to suppliers and employees		(1,246,514)	(974,707)
Total Cash Flows from Operating Activities		83,020	735,606
Cash Flows from Investing and Financing Activities			
Interest, dividends and other investment receipts		57,367	38,722
Payments to acquire property, plant and equipment		(67,851)	(4,171)
Receipts from sale of property, plant and equipment		-	-
Receipts from sale of investments		48,465	-
Payments to purchase investments		(327,004)	(555,591)
Capital repaid to owners or members		-	-
Cash Flows from Other Investing and Financing Activities		-	-
Total Cash Flows from Investing and Financing Activities		(289,023)	(521,040)
Net Increase/(Decrease) in Cash		(206,003)	214,566
Cash Balances			
Cash and cash equivalents at beginning of period		484,949	270,383
Cash and cash equivalents at end of period		278,946	484,949
Net change in cash for period		(206,003)	214,566

Statement of Accounting Policies

I Have a Dream Charitable Trust For the year ended 31 December 2019

'How did we do our accounting?'

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

"I Have a Dream" Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue Recognition

Donation revenue is recognised on the date the donation is made.

Interest income is recognised using the effective interest method.

Dividend revenue is recognised when the shareholder's right to received the payment is established.

Grants are recognised as revenue on receipt where no performance conditions have been specified on receipt of the grant. Grants revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant has been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to income as the conditions are fulfilled.

Property, Plant & Equipment

The entity has the following classes of Property, Plant & Equipment:

- Buildings
- Motor Vehicle
- Office Equipment
- Plant & Equipment

All property, plant & equipment, except for land and buildings, is stated at cost less accumulated depreciation. Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes

expenditure that is directly attributable to the acquisition of the asset. Where an asset is donated to the entity, its cost is measured at its current value as at the date of acquisition.

Depreciation has been calculated in accordance with rates permitted under the Income Tax Act 2007. Depreciation is charged on a straight line basis over the useful life of the asset, except for land. Land is not depreciated. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

Building	10%
Motor Vehicle	21-40%
Office Equipment	36-67%
Plant and equipment	15-20%

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

Investments

Share investments in listed companies are recorded at historical cost. Any gains or losses are recognised in the Statement of Financial Performance.

Employee Costs

Employee entitlements are measured at undiscounted nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned but not taken at balance date and etc.

Notes to the Performance Report

I Have a Dream Charitable Trust For the year ended 31 December 2019

	2019	2018
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Donation Received	1,340,071	1,675,624
Total Donations, fundraising and other similar revenue	1,340,071	1,675,624
Revenue from providing goods or services		
Grants Received	-	50,000
Total Revenue from providing goods or services	-	50,000
Interest, dividends and other investment revenue		
Dividend Received	18,570	16,702
Interest income	58,813	22,020
Total Interest, dividends and other investment revenue	77,383	38,722
	2019	2018
2. Analysis of Expenses		
Expenses related to public fundraising		
Advertising/Promotions/Mktg/PR	15,586	11,538
Contractors no GST no WHT (Fundraising)	39,729	-
Marketing Events	2,365	2,217
Marketing Gifts	-	12
Total Expenses related to public fundraising	57,680	13,767
Employee related costs		
Payroll service	3,217	1,878
Salaries	848,961	715,996
Staff expenses reimbursed	-	2,953
Staff Professional Development	9,828	8,863
Travel - National	3,803	590
Total Employee related costs	865,808	730,279
Costs related to providing goods or services		
ACC	2,405	2,284
Consulting & Accounting	4,297	7,304
Auditing	3,850	2,994
Bank Fees	461	506
Computer Expenses	5,375	6,670
Consulting on ETO Database	599	4,105
Contractors	74,885	27,558
Entertainment Expenses	26,884	16,931
ETO Database - Case Management System	15,100	15,397
Extra Curricular Activities	7,182	-
Flo2Cash Fees	663	670

	2019	2018
Freight & Courier	911	14
General Expenses	6,076	6,591
Gifts	210	1,069
Hire of plant and equipment	-	2,520
HR Advice and Expenses	284	2,554
Light, Power, Heating	1,457	880
Low Value Assets	670	3,353
Motor Vehicle Expenses	10,661	8,972
Office Expenses	243	1,130
Printing & Stationery	9,479	4,684
Programming Food Purchases	7,477	9,105
Programming Supplies	16,468	15,776
Programming Mileage	4,530	2,304
Programming Trips	8,049	4,751
Programme Hillary Camps	16,287	10,037
Rates	1,880	1,081
Repairs and Maintenance	4,925	7,550
Research	28,121	28,764
Storage	1,596	1,586
Subscriptions for online software and services	7,300	5,300
Telephone & Internet	8,792	7,839
University Fees - Mt Roskill Dreamers	37,938	-
Total Costs related to providing goods or services	315,051	210,278

Grants and donations made

Donation / Koha	2,750	-
Total Grants and donations made	2,750	-

Other expenses

Depreciation	13,504	10,318
Insurance	6,565	4,437
Interest Expense	-	1
Loss on Investments	4,792	-
Total Other expenses	24,862	14,756

	2019	2018
--	------	------

3. Analysis of Assets**Bank accounts and cash**

Cheque account	21,001	17,774
Savings Account	257,945	447,175
Other	-	20,000
Total Bank accounts and cash	278,945	484,949

Debtors and prepayments

Accounts Receivable	5,036	-
Prepayments	-	13,100
Total Debtors and prepayments	5,036	13,100

	2019	2018
Other current assets		
Accrued Income	20,016	-
Total Other current assets	20,016	-
GST		
GST	29,265	10,664
Total GST	29,265	10,664
Investments		
Listed Shares	221,155	274,059
Term Investments		
2019 Reserve Fund	-	200,000
2020 Reserve Funds	-	100,000
2021 Reserve Funds	264,912	254,875
2022 Reserve Funds	311,814	300,000
2023 Reserve Funds	300,000	-
2024 Reserve Funds	304,800	-
Total Term Investments	1,181,526	854,875
Total Investments	1,402,681	1,128,934

	2019	2018
4. Analysis of Liabilities		
Creditors and accrued expenses		
Accounts Payable	1,382	1,000
Accrued Expenses	5,750	5,500
GST	-	-
Total Creditors and accrued expenses	7,132	6,500
Employee costs payable		
Employee Entitlements - Annual Leave	21,133	6,270
Total Employee costs payable	21,133	6,270
Other current liabilities		
Credit Cards	10,760	24,915
Total Other current liabilities	10,760	24,915

	2019	2018
5. Property, Plant and Equipment		
Buildings		
Buildings at cost	358,975	358,975
Accumulated depreciation - buildings	(358,975)	(358,975)
Total Buildings	-	-
Motor Vehicle		
Motor Vehicle at Cost	70,243	9,391
Accumulated depreciation - motor vehicle	(14,651)	(9,391)
Total Motor Vehicle	55,592	-

	2019	2018
Office Equipment		
Office equipment owned	105,395	98,525
Accumulated depreciation - office equipment	(96,189)	(88,592)
Total Office Equipment	9,206	9,933
Plant and Equipment		
Plant and machinery owned	3,524	3,524
Accumulated depreciation - plant and machinery owned	(983)	(465)
Total Plant and Equipment	2,541	3,059
Total Property, Plant and Equipment	67,339	12,992
	2019	2018

6. Accumulated Funds

Accumulated Funds		
Opening Balance	1,612,954	817,688
Accumulated surpluses	151,304	795,266
Total Accumulated Funds	1,764,258	1,612,954
Total Accumulated Funds	1,764,258	1,612,954

7. Commitments

There are no commitments as at 31 December 2019 (Last year - nil).

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 December 2019 (Last year - nil).

9. Related Parties

I Have a Dream Charitable Trust trustee Scott Gilmour and his wife Mary Gilmour has donated to the Trust a total of \$100,000 in the current year (Last year - \$100,000).

10. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

11. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

INDEPENDENT AUDITOR'S REPORT

To the Trustees of I Have A Dream Charitable Trust



Level 2, 155 Parnell Road
Parnell, Auckland 1052

PO Box 136
Shortland Street
Auckland 1140

Phone + 64 9 302 7306

Website www.jsa.net.nz

Email enquiries@jsa.net.nz

Opinion

We have audited the performance report of I Have A Dream Charitable Trust, which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 31 December 2019, the statement of financial position as at 31 December 2019, and the statement of accounting policies and other explanatory information.

In our opinion:

- the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable
- the performance report on pages 3 to 16 presents fairly, in all material respects:
 - the entity information for the year then ended
 - the service performance for the year then ended; and
 - the financial position of I Have A Dream Charitable Trust as at 31 December 2019, and its financial performance, and cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Performance Report section of our report. We are independent of I Have A Dream Charitable Trust in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the I Have A Dream Charitable Trust.

Restriction on Responsibility

This report is made solely to the Trustees, as a body, in accordance with section 42F of the Charities Act 2005. Our audit work has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Responsibilities of the Trustees for the Performance Report

The Trustees is responsible for:

- Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance
- the preparation and fair presentation of the performance report on behalf of the Charity which comprises:
 - the entity information
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For Profit) issued by the New Zealand Accounting Standards Board, and
- such internal control as the Trustees determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Trustees is responsible on behalf of I Have A Dream Charitable Trust for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate I Have A Dream Charitable Trust or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Performance Report

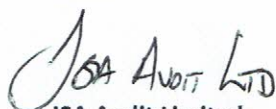
Our objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report. As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Charity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the I Have A Dream Charitable Trust ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Charity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



JSA Audit Limited
Parnell, Auckland
24 March 2020